



## Jones Stephens Opens Up a World of New Products to Plumbing Wholesalers at Upcoming Handy Hardware January Dealer Market

Cranbury, New Jersey – December 22, 2015

Handy Hardware announced the addition of a new plumbing and hardware store at its January 21<sup>st</sup> Spring Dealer Market in Houston. In partnership with sister-company, Jones Stephens Corporation, Handy Hardware will be offering over 50,000 branded and owned brand products in the plumbing, hardware, maintenance, housewares and building supply categories. The new plumbing and hardware store will feature products normally available through the Jones Stephens network plus MRO, and hardware items once just available through Handy Hardware.

“The Handy Hardware Spring Dealer Market is a great opportunity for plumbing wholesalers to take advantage of the broad portfolio of plumbing, MRO and hardware products that are now conveniently available and distributed through the World and Main portfolio of companies,” said Michele Hudec, Vice President and General Manager, Wholesale Distribution, World and Main LLC. “It is easy for a Jones Stephens wholesaler to attend the Handy Hardware Spring Dealer Market and participate in a new generous cash spiff program while taking advantage of discounts up to 70% off. We are delighted to now offer Jones Stephens wholesalers access to 600 product manufacturers for important tools, hardware and maintenance items required to complete the whole plumbing job,” said Hudec.

Jones Stephens’ wholesalers have instant access to the entire World and Main portfolio of companies that will join forces at the Handy Hardware Spring Dealer Market. With five North American distribution centers and a strong presence in China, World and Main brings together a unique combination of product development, merchandising, and distribution solutions to serve small to medium-sized retailers, wholesalers and distributors. Through its retail distribution group, World and Main serves the needs of local and regional retailers, while the company’s wholesale distribution group services commercial and industrial distributors.

The Handy Hardware Spring Dealer Market will take place January 21-23, 2016 at the George R. Brown Convention Center, Houston, Texas. For information or to register to attend, email [scashi@handyhardware.com](mailto:scashi@handyhardware.com) or call 713.644.1495.

### About World and Main

World and Main, LLC brings together a unique combination of product development, merchandising, global sourcing, and distribution solutions across the home, hardware and building supply categories. The company is headquartered in Cranbury, New Jersey, and has offices in Houston, Texas; Moody, Alabama; and Wuxi, China, along with five North American distribution centers. Through its Retail Distribution, Wholesale Distribution, and Retail Products divisions World and Main stocks and distributes over 75,000 SKUs of branded and owned brands across 25 product categories. This broad basket of products, coupled with World and Main’s exceptional distribution capabilities to all retail and commercial channels, enables the company to deliver on its value proposition: Delivering Simplicity. Facilitating Success.

### World and Main, LLC

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# Press Release

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